# STARTUP INVESTMENT DUE DILIGENCE CHECKLIST

## 1. Company overview

* [ ]  Business plan (executive summary, market need, product, and strategy)
* [ ]  Pitch deck or investor presentation
* [ ]  Company formation documents (Articles of Incorporation, bylaws)
* [ ]  List of jurisdictions where the company is registered/operates

## 2. Founders & team

* [ ]  Bios/CVs of founders and key team members
* [ ]  Organizational chart
* [ ]  Founders' agreements and equity splits
* [ ]  Employee stock option plan (ESOP) and allocations
* [ ]  Employment and consulting agreements

## 3. Product & technology

* [ ]  Product roadmap
* [ ]  Details on MVP or product versions launched
* [ ]  Technical architecture and stack overview
* [ ]  IP ownership and patent/trademark filings
* [ ]  Open source components and licenses used

## 4. Customers & market

* [ ]  Customer list and key references
* [ ]  Market research and TAM/SAM/SOM analysis
* [ ]  Sales pipeline and revenue forecast
* [ ]  Key sales, channel, or distribution agreements
* [ ]  Competitive analysis

## 5. Financials

* [ ]  Historical financial statements (if any)
* [ ]  Current year budget and projections
* [ ]  Burn rate and runway calculations
* [ ]  Funding history (prior rounds, valuation, investor list)
* [ ]  Details of current fundraising round (amount, valuation, use of funds)

## 6. Legal & compliance

* [ ]  All material contracts and agreements
* [ ]  NDAs, customer/supplier contracts
* [ ]  Pending or threatened litigation
* [ ]  Regulatory licenses or compliance requirements
* [ ]  Board meeting minutes and corporate resolutions